

- Can you provide an example from your current distributor on how allowable and unallowable costs are identified on the invoices? **We will not be purchasing any unallowable items through our primary distributor. We would however like the invoice to be itemized by Supplies/Non Food separately from food items. We have attached an invoice from our current distributor to see the categories.**
- What items do you purchase through a broadline foodservice distributor that are considered unallowable costs? **Very few, but if we do it is required to be itemized on the invoice.**
- What is the estimated annual volume in dollars or cases for the group? **Estimated annual dollars is \$10.5 million.**
- If an item qualifies for Diverted Foods, should we use the PTV to lower the price on that item on the bid? **If so, where should we note it on the market basket? We would like to have the commercial pricing on all products. Diverted foods will be handled separately.**
- Can we continue to ask product related questions after the question deadline? **Yes you can ask product related questions.**
- How should we note differences in pack sizes/case ratios? Where do we do this? Or should we convert our pricing to match the pack size listed? **It is preferred product reflect bid description as much as possible. Actual pack size should be noted in column 6. Actual product pricing should be listed. During the evaluation stage items will be converted to a common unit if necessary.**
- Distributor with the lowest pricing on the market basket receives 50 points out of 100. How many points does 2nd lowest receive, 3rd, etc? **This will depend on the number of responses.**
- On the Group A tab, where do we indicate # of servings? **For group A column 6 will include pack size and the number of servings per case.**
- How do we indicate and extend pricing on catch weight items? **List price per pound in column 6.**
- What period do we pull costing from for item without guaranteed vendor pricing, or items with freight? Week of January 9th like the Group F items? **Yes**

- There are items on tabs other than F that we cannot guarantee pricing on, many commodity items that are subject to change weekly or monthly based on market conditions. How would you like us to indicate those items? **It is desired that prices for the goods listed in attachment B remain unchanged for 12 months following the effective date of the contract as demonstrated from the Firm Thru Date in column 12. Column 12 can be used to indicate any firm price thru date.**
- What is your current fixed fee from your current distributor? **Our current fixed fee is \$.55 per case.**
- Our pizza meets all requirements for certain products listed other than them being pre-cut/scored. Are we still eligible to submit our products for consideration? **We do need the pizza to be pre-cut or scored regarding our whole round pizzas.**